

California - Customary and Reasonable Fees Survey Results

% What is your Customary and Reasonable fee for a 1004 (Single-family detached) appraisal for Fannie Mae and Freddie Mac?

	<\$175	\$175- \$250	\$251- \$300	\$301- \$350	\$351- \$400	\$401- \$450	\$451- \$500	\$501- \$550	\$551- \$600	\$601+	Response Count
Bakersfield-Delano, CA MSA	0.0% (0)	3.2% (2)	1.6% (1)	11.3% (7)	45.2% (28)	21.0% (13)	11.3% (7)	4.8% (3)	0.0% (0)	1.6% (1)	62
Chico, CA MSA	0.0% (0)	5.0% (1)	0.0% (0)	15.0% (3)	60.0% (12)	15.0% (3)	5.0% (1)	0.0% (0)	0.0% (0)	0.0% (0)	20
El Centro, CA MSA	0.0% (0)	5.9% (1)	0.0% (0)	11.8% (2)	47.1% (8)	17.6% (3)	17.6% (3)	0.0% (0)	0.0% (0)	0.0% (0)	17
Fresno, CA MSA	0.0% (0)	2.0% (1)	0.0% (0)	18.4% (9)	61.2% (30)	14.3% (7)	4.1% (2)	0.0% (0)	0.0% (0)	0.0% (0)	49
Hanford-Corcoran, CA MSA	0.0% (0)	2.9% (1)	0.0% (0)	14.7% (5)	55.9% (19)	14.7% (5)	8.8% (3)	0.0% (0)	2.9% (1)	0.0% (0)	34
Los Angeles-Long Beach-Santa Ana, CA MSA	0.0% (0)	0.7% (2)	1.4% (4)	12.7% (35)	49.6% (137)	24.3% (67)	7.2% (20)	2.2% (6)	0.4% (1)	1.4% (4)	276
Madera-Chowchilla, CA MSA	0.0% (0)	2.7% (1)	0.0% (0)	16.2% (6)	56.8% (21)	18.9% (7)	5.4% (2)	0.0% (0)	0.0% (0)	0.0% (0)	37
Merced, CA MSA	0.0% (0)	2.6% (1)	0.0% (0)	25.6% (10)	48.7% (19)	17.9% (7)	5.1% (2)	0.0% (0)	0.0% (0)	0.0% (0)	39
Modesto, CA MSA	0.0% (0)	2.1% (1)	0.0% (0)	21.3% (10)	48.9% (23)	23.4% (11)	4.3% (2)	0.0% (0)	0.0% (0)	0.0% (0)	47
Napa, CA MSA	0.0% (0)	2.4% (1)	0.0% (0)	17.1% (7)	34.1% (14)	29.3% (12)	14.6% (6)	0.0% (0)	0.0% (0)	2.4% (1)	41
Oxnard-Thousand Oaks-Ventura, CA MSA	0.0% (0)	1.0% (1)	2.1% (2)	9.4% (9)	42.7% (41)	30.2% (29)	10.4% (10)	3.1% (3)	0.0% (0)	1.0% (1)	96

Redding, CA MSA	0.0% (0)	3.4% (1)	3.4% (1)	17.2% (5)	41.4% (12)	20.7% (6)	13.8% (4)	0.0% (0)	0.0% (0)	0.0% (0)	29
Riverside-San Bernardino-Ontario, CA MSA	0.5% (1)	0.9% (2)	1.4% (3)	17.4% (38)	50.7% (111)	21.9% (48)	5.5% (12)	0.9% (2)	0.0% (0)	0.9% (2)	219
Sacramento-Arden-Arcade-Roseville, CA MSA	0.0% (0)	1.0% (1)	0.0% (0)	16.7% (16)	50.0% (48)	18.8% (18)	12.5% (12)	1.0% (1)	0.0% (0)	0.0% (0)	96
Salinas, CA MSA	0.0% (0)	2.5% (1)	0.0% (0)	17.5% (7)	45.0% (18)	15.0% (6)	15.0% (6)	0.0% (0)	2.5% (1)	2.5% (1)	40
San Diego-Carlsbad-San Marcos, CA MSA	0.0% (0)	0.6% (1)	0.0% (0)	7.4% (13)	49.1% (86)	32.0% (56)	7.4% (13)	2.3% (4)	0.6% (1)	0.6% (1)	175
San Francisco-Oakland-Fremont, CA MSA	0.0% (0)	1.1% (1)	0.0% (0)	8.0% (7)	36.8% (32)	31.0% (27)	13.8% (12)	6.9% (6)	0.0% (0)	2.3% (2)	87
San Jose-Sunnyvale-Santa Clara, CA MSA	0.0% (0)	1.2% (1)	0.0% (0)	9.5% (8)	44.0% (37)	26.2% (22)	13.1% (11)	3.6% (3)	0.0% (0)	2.4% (2)	84
San Luis Obispo-Paso Robles, CA MSA	3.4% (1)	3.4% (1)	0.0% (0)	6.9% (2)	48.3% (14)	20.7% (6)	17.2% (5)	0.0% (0)	0.0% (0)	0.0% (0)	29
Santa Barbara-Santa Maria-Goleta, CA MSA	0.0% (0)	2.9% (1)	0.0% (0)	8.6% (3)	25.7% (9)	28.6% (10)	17.1% (6)	14.3% (5)	2.9% (1)	0.0% (0)	35
Santa Cruz-Watsonville, CA MSA	0.0% (0)	2.7% (1)	0.0% (0)	10.8% (4)	40.5% (15)	27.0% (10)	16.2% (6)	0.0% (0)	0.0% (0)	2.7% (1)	37
Santa Rosa-Petaluma, CA MSA	0.0% (0)	2.3% (1)	0.0% (0)	9.1% (4)	36.4% (16)	36.4% (16)	13.6% (6)	2.3% (1)	0.0% (0)	0.0% (0)	44
Stockton, CA MSA	0.0% (0)	1.6% (1)	0.0% (0)	16.4% (10)	54.1% (33)	18.0% (11)	8.2% (5)	0.0% (0)	1.6% (1)	0.0% (0)	61
Vallejo-Fairfield, CA MSA	0.0% (0)	1.8% (1)	0.0% (0)	14.3% (8)	41.1% (23)	28.6% (16)	10.7% (6)	3.6% (2)	0.0% (0)	0.0% (0)	56

Visalia-Porterville, CA MSA	0.0% (0)	3.3% (1)	0.0% (0)	13.3% (4)	60.0% (18)	13.3% (4)	10.0% (3)	0.0% (0)	0.0% (0)	0.0% (0)	30
Yuba City, CA MSA	0.0% (0)	2.9% (1)	0.0% (0)	14.3% (5)	51.4% (18)	17.1% (6)	11.4% (4)	2.9% (1)	0.0% (0)	0.0% (0)	35
Rural California	0.0% (0)	0.7% (1)	0.7% (1)	2.1% (3)	21.1% (30)	35.9% (51)	18.3% (26)	10.6% (15)	3.5% (5)	7.0% (10)	142
answered question											773

& What is a reasonable turnaround time for a 1004 (Single-family detached) appraisal for Fannie Mae and Freddie Mac?

	24 hours	2 Business Days	3 Business Days	4 Business Days	5 Business Days	6 Business Days	7+ Business Days	Response Count
Bakersfield-Delano, CA MSA	1.7% (1)	8.5% (5)	32.2% (19)	28.8% (17)	20.3% (12)	5.1% (3)	3.4% (2)	59
Chico, CA MSA	0.0% (0)	4.5% (1)	40.9% (9)	36.4% (8)	13.6% (3)	4.5% (1)	0.0% (0)	22
El Centro, CA MSA	0.0% (0)	0.0% (0)	50.0% (9)	38.9% (7)	11.1% (2)	0.0% (0)	0.0% (0)	18
Fresno, CA MSA	2.0% (1)	10.2% (5)	28.6% (14)	38.8% (19)	18.4% (9)	2.0% (1)	0.0% (0)	49
Hanford-Corcoran, CA MSA	3.0% (1)	6.1% (2)	33.3% (11)	27.3% (9)	24.2% (8)	3.0% (1)	3.0% (1)	33
Los Angeles-Long Beach-Santa Ana, CA MSA	0.0% (0)	9.5% (26)	32.5% (89)	16.4% (45)	27.7% (76)	6.6% (18)	7.3% (20)	274
Madera-Chowchilla, CA MSA	2.8% (1)	8.3% (3)	30.6% (11)	33.3% (12)	19.4% (7)	2.8% (1)	2.8% (1)	36
Merced, CA MSA	0.0% (0)	12.8% (5)	33.3% (13)	28.2% (11)	17.9% (7)	5.1% (2)	2.6% (1)	39
Modesto, CA MSA	0.0% (0)	8.3% (4)	27.1% (13)	31.3% (15)	27.1% (13)	4.2% (2)	2.1% (1)	48
Napa, CA MSA	0.0% (0)	2.4% (1)	31.7% (13)	29.3% (12)	26.8% (11)	0.0% (0)	9.8% (4)	41
Oxnard-Thousand Oaks-Ventura, CA MSA	0.0% (0)	8.7% (8)	31.5% (29)	19.6% (18)	27.2% (25)	6.5% (6)	6.5% (6)	92
Redding, CA MSA	0.0% (0)	0.0% (0)	36.0% (9)	28.0% (7)	36.0% (9)	0.0% (0)	0.0% (0)	25
Riverside-San Bernardino-Ontario, CA MSA	0.5% (1)	17.1% (37)	28.2% (61)	15.7% (34)	25.0% (54)	6.9% (15)	6.5% (14)	216
Sacramento-Arden-Arcade-Roseville, CA MSA	0.0% (0)	7.3% (7)	28.1% (27)	22.9% (22)	32.3% (31)	3.1% (3)	6.3% (6)	96
Salinas, CA MSA	0.0% (0)	4.8% (2)	33.3% (14)	21.4% (9)	28.6% (12)	9.5% (4)	2.4% (1)	42

San Diego-Carlsbad-San Marcos, CA MSA	0.0% (0)	10.4% (18)	29.5% (51)	19.1% (33)	31.2% (54)	5.2% (9)	4.6% (8)	173
San Francisco-Oakland-Fremont, CA MSA	0.0% (0)	8.1% (7)	22.1% (19)	23.3% (20)	31.4% (27)	4.7% (4)	10.5% (9)	86
San Jose-Sunnyvale-Santa Clara, CA MSA	0.0% (0)	10.6% (9)	28.2% (24)	23.5% (20)	25.9% (22)	4.7% (4)	7.1% (6)	85
San Luis Obispo-Paso Robles, CA MSA	0.0% (0)	6.9% (2)	41.4% (12)	27.6% (8)	24.1% (7)	0.0% (0)	0.0% (0)	29
Santa Barbara-Santa Maria-Goleta, CA MSA	0.0% (0)	5.4% (2)	35.1% (13)	18.9% (7)	32.4% (12)	5.4% (2)	2.7% (1)	37
Santa Cruz-Watsonville, CA MSA	0.0% (0)	5.4% (2)	29.7% (11)	35.1% (13)	18.9% (7)	5.4% (2)	5.4% (2)	37
Santa Rosa-Petaluma, CA MSA	4.8% (2)	2.4% (1)	35.7% (15)	21.4% (9)	31.0% (13)	0.0% (0)	4.8% (2)	42
Stockton, CA MSA	0.0% (0)	9.8% (6)	27.9% (17)	27.9% (17)	27.9% (17)	1.6% (1)	4.9% (3)	61
Vallejo-Fairfield, CA MSA	0.0% (0)	5.7% (3)	22.6% (12)	34.0% (18)	32.1% (17)	0.0% (0)	5.7% (3)	53
Visalia-Porterville, CA MSA	3.3% (1)	6.7% (2)	36.7% (11)	23.3% (7)	26.7% (8)	3.3% (1)	0.0% (0)	30
Yuba City, CA MSA	0.0% (0)	2.9% (1)	37.1% (13)	31.4% (11)	17.1% (6)	8.6% (3)	2.9% (1)	35
Rural California	0.8% (1)	1.5% (2)	17.7% (23)	18.5% (24)	31.5% (41)	9.2% (12)	20.8% (27)	130
answered question								770

' . What is your Customary and Reasonable fee for a 1004 (Single-family detached) appraisal for FHA?

	<\$175	\$175- \$250	\$251- \$300	\$301- \$350	\$351- \$400	\$401- \$450	\$451- \$500	\$501- \$550	\$551- \$600	\$601+	Response Count
Bakersfield-Delano, CA MSA	0.0% (0)	0.0% (0)	3.8% (2)	1.9% (1)	24.5% (13)	41.5% (22)	15.1% (8)	9.4% (5)	1.9% (1)	1.9% (1)	53
Chico, CA MSA	0.0% (0)	0.0% (0)	5.0% (1)	0.0% (0)	25.0% (5)	30.0% (6)	25.0% (5)	15.0% (3)	0.0% (0)	0.0% (0)	20
El Centro, CA MSA	0.0% (0)	0.0% (0)	6.3% (1)	0.0% (0)	18.8% (3)	18.8% (3)	31.3% (5)	25.0% (4)	0.0% (0)	0.0% (0)	16
Fresno, CA MSA	0.0% (0)	0.0% (0)	2.2% (1)	2.2% (1)	34.8% (16)	32.6% (15)	19.6% (9)	8.7% (4)	0.0% (0)	0.0% (0)	46
Hanford-Corcoran, CA MSA	0.0% (0)	0.0% (0)	3.3% (1)	3.3% (1)	30.0% (9)	33.3% (10)	16.7% (5)	13.3% (4)	0.0% (0)	0.0% (0)	30
Los Angeles-Long Beach-Santa Ana, CA MSA	0.0% (0)	0.0% (0)	1.2% (3)	1.2% (3)	14.3% (36)	48.2% (121)	24.3% (61)	6.4% (16)	2.0% (5)	2.4% (6)	251
Madera-Chowchilla, CA MSA	0.0% (0)	0.0% (0)	2.6% (1)	2.6% (1)	23.7% (9)	44.7% (17)	15.8% (6)	10.5% (4)	0.0% (0)	0.0% (0)	38
Merced, CA MSA	0.0% (0)	0.0% (0)	2.6% (1)	5.3% (2)	28.9% (11)	36.8% (14)	18.4% (7)	5.3% (2)	2.6% (1)	0.0% (0)	38
Modesto, CA MSA	0.0% (0)	0.0% (0)	2.1% (1)	2.1% (1)	27.7% (13)	29.8% (14)	25.5% (12)	10.6% (5)	2.1% (1)	0.0% (0)	47
Napa, CA MSA	0.0% (0)	0.0% (0)	2.6% (1)	5.1% (2)	17.9% (7)	25.6% (10)	30.8% (12)	15.4% (6)	2.6% (1)	0.0% (0)	39
Oxnard-Thousand Oaks-Ventura, CA MSA	0.0% (0)	0.0% (0)	2.4% (2)	1.2% (1)	11.0% (9)	40.2% (33)	31.7% (26)	9.8% (8)	2.4% (2)	1.2% (1)	82

Redding, CA MSA	0.0% (0)	0.0% (0)	3.7% (1)	0.0% (0)	14.8% (4)	44.4% (12)	22.2% (6)	14.8% (4)	0.0% (0)	0.0% (0)	27
Riverside-San Bernardino-Ontario, CA MSA	0.0% (0)	0.0% (0)	1.0% (2)	1.5% (3)	17.7% (35)	48.0% (95)	24.7% (49)	3.5% (7)	1.5% (3)	2.0% (4)	198
Sacramento-Arden-Arcade-Roseville, CA MSA	0.0% (0)	1.1% (1)	1.1% (1)	2.2% (2)	22.5% (20)	36.0% (32)	24.7% (22)	9.0% (8)	3.4% (3)	0.0% (0)	89
Salinas, CA MSA	0.0% (0)	0.0% (0)	2.9% (1)	0.0% (0)	14.7% (5)	47.1% (16)	14.7% (5)	11.8% (4)	2.9% (1)	5.9% (2)	34
San Diego-Carlsbad-San Marcos, CA MSA	0.0% (0)	0.0% (0)	0.6% (1)	0.0% (0)	13.4% (22)	45.1% (74)	29.3% (48)	8.5% (14)	2.4% (4)	0.6% (1)	164
San Francisco-Oakland-Fremont, CA MSA	0.0% (0)	0.0% (0)	1.3% (1)	0.0% (0)	12.7% (10)	34.2% (27)	29.1% (23)	13.9% (11)	5.1% (4)	3.8% (3)	79
San Jose-Sunnyvale-Santa Clara, CA MSA	0.0% (0)	0.0% (0)	1.4% (1)	1.4% (1)	13.5% (10)	43.2% (32)	21.6% (16)	10.8% (8)	4.1% (3)	4.1% (3)	74
San Luis Obispo-Paso Robles, CA MSA	3.3% (1)	0.0% (0)	3.3% (1)	0.0% (0)	16.7% (5)	40.0% (12)	16.7% (5)	13.3% (4)	6.7% (2)	0.0% (0)	30
Santa Barbara-Santa Maria-Goleta, CA MSA	0.0% (0)	0.0% (0)	6.9% (2)	0.0% (0)	10.3% (3)	27.6% (8)	27.6% (8)	13.8% (4)	13.8% (4)	0.0% (0)	29
Santa Cruz-Watsonville, CA MSA	0.0% (0)	0.0% (0)	2.9% (1)	0.0% (0)	14.7% (5)	41.2% (14)	17.6% (6)	14.7% (5)	5.9% (2)	2.9% (1)	34
Santa Rosa-Petaluma, CA MSA	0.0% (0)	0.0% (0)	2.7% (1)	0.0% (0)	18.9% (7)	32.4% (12)	32.4% (12)	10.8% (4)	2.7% (1)	0.0% (0)	37
Stockton, CA MSA	0.0% (0)	0.0% (0)	1.8% (1)	3.6% (2)	18.2% (10)	41.8% (23)	21.8% (12)	9.1% (5)	3.6% (2)	0.0% (0)	55
Vallejo-Fairfield, CA MSA	0.0% (0)	0.0% (0)	2.3% (1)	6.8% (3)	15.9% (7)	34.1% (15)	25.0% (11)	9.1% (4)	6.8% (3)	0.0% (0)	44

Visalia-Porterville, CA MSA	0.0% (0)	0.0% (0)	4.0% (1)	8.0% (2)	20.0% (5)	44.0% (11)	8.0% (2)	12.0% (3)	4.0% (1)	0.0% (0)	25
Yuba City, CA MSA	0.0% (0)	0.0% (0)	3.3% (1)	0.0% (0)	23.3% (7)	40.0% (12)	20.0% (6)	6.7% (2)	3.3% (1)	3.3% (1)	30
Rural California	0.0% (0)	0.0% (0)	0.9% (1)	0.0% (0)	13.6% (15)	23.6% (26)	21.8% (24)	21.8% (24)	10.0% (11)	8.2% (9)	110
answered question											706

(. What is a reasonable turnaround time for a 1004 (Single-family detached) appraisal for FHA?

	24 hours	2 Business Days	3 Business Days	4 Business Days	5 Business Days	6 Business Days	7+ Business Days	Response Count
Bakersfield-Delano, CA MSA	0.0% (0)	7.4% (4)	31.5% (17)	22.2% (12)	25.9% (14)	9.3% (5)	3.7% (2)	54
Chico, CA MSA	0.0% (0)	5.3% (1)	36.8% (7)	36.8% (7)	10.5% (2)	10.5% (2)	0.0% (0)	19
El Centro, CA MSA	0.0% (0)	0.0% (0)	40.0% (6)	33.3% (5)	20.0% (3)	6.7% (1)	0.0% (0)	15
Fresno, CA MSA	0.0% (0)	4.4% (2)	33.3% (15)	26.7% (12)	31.1% (14)	4.4% (2)	0.0% (0)	45
Hanford-Corcoran, CA MSA	0.0% (0)	3.1% (1)	40.6% (13)	21.9% (7)	21.9% (7)	12.5% (4)	0.0% (0)	32
Los Angeles-Long Beach-Santa Ana, CA MSA	0.0% (0)	5.7% (14)	28.9% (71)	18.3% (45)	31.7% (78)	8.5% (21)	6.9% (17)	246
Madera-Chowchilla, CA MSA	0.0% (0)	8.6% (3)	31.4% (11)	25.7% (9)	22.9% (8)	8.6% (3)	2.9% (1)	35
Merced, CA MSA	0.0% (0)	8.6% (3)	28.6% (10)	31.4% (11)	20.0% (7)	8.6% (3)	2.9% (1)	35
Modesto, CA MSA	0.0% (0)	4.5% (2)	22.7% (10)	38.6% (17)	20.5% (9)	11.4% (5)	2.3% (1)	44
Napa, CA MSA	0.0% (0)	2.7% (1)	29.7% (11)	35.1% (13)	24.3% (9)	2.7% (1)	5.4% (2)	37
Oxnard-Thousand Oaks-Ventura, CA MSA	0.0% (0)	2.5% (2)	36.3% (29)	16.3% (13)	28.8% (23)	11.3% (9)	5.0% (4)	80
Redding, CA MSA	0.0% (0)	3.8% (1)	34.6% (9)	26.9% (7)	26.9% (7)	3.8% (1)	3.8% (1)	26
Riverside-San Bernardino-Ontario, CA MSA	0.0% (0)	10.8% (21)	27.7% (54)	16.9% (33)	27.7% (54)	10.3% (20)	6.7% (13)	195
Sacramento-Arden-Arcade-Roseville, CA MSA	1.1% (1)	4.6% (4)	19.5% (17)	26.4% (23)	33.3% (29)	5.7% (5)	9.2% (8)	87
Salinas, CA MSA	0.0% (0)	0.0% (0)	33.3% (12)	22.2% (8)	22.2% (8)	11.1% (4)	11.1% (4)	36

San Diego-Carlsbad-San Marcos, CA MSA	0.0% (0)	5.0% (8)	26.1% (42)	21.7% (35)	32.9% (53)	9.3% (15)	5.0% (8)	161
San Francisco-Oakland-Fremont, CA MSA	0.0% (0)	3.9% (3)	22.4% (17)	23.7% (18)	30.3% (23)	6.6% (5)	13.2% (10)	76
San Jose-Sunnyvale-Santa Clara, CA MSA	0.0% (0)	5.3% (4)	28.9% (22)	25.0% (19)	28.9% (22)	5.3% (4)	6.6% (5)	76
San Luis Obispo-Paso Robles, CA MSA	0.0% (0)	3.4% (1)	31.0% (9)	31.0% (9)	27.6% (8)	6.9% (2)	0.0% (0)	29
Santa Barbara-Santa Maria-Goleta, CA MSA	0.0% (0)	0.0% (0)	37.5% (12)	15.6% (5)	34.4% (11)	12.5% (4)	0.0% (0)	32
Santa Cruz-Watsonville, CA MSA	0.0% (0)	2.9% (1)	32.4% (11)	29.4% (10)	20.6% (7)	8.8% (3)	5.9% (2)	34
Santa Rosa-Petaluma, CA MSA	5.0% (2)	0.0% (0)	25.0% (10)	32.5% (13)	25.0% (10)	7.5% (3)	5.0% (2)	40
Stockton, CA MSA	0.0% (0)	7.4% (4)	27.8% (15)	31.5% (17)	18.5% (10)	7.4% (4)	7.4% (4)	54
Vallejo-Fairfield, CA MSA	0.0% (0)	2.1% (1)	23.4% (11)	31.9% (15)	25.5% (12)	10.6% (5)	6.4% (3)	47
Visalia-Porterville, CA MSA	0.0% (0)	3.6% (1)	42.9% (12)	21.4% (6)	25.0% (7)	7.1% (2)	0.0% (0)	28
Yuba City, CA MSA	0.0% (0)	3.1% (1)	31.3% (10)	31.3% (10)	15.6% (5)	12.5% (4)	6.3% (2)	32
Rural California	0.9% (1)	0.0% (0)	14.5% (16)	18.2% (20)	31.8% (35)	12.7% (14)	21.8% (24)	110
answered question								702

) . What is your Customary and Reasonable fee for a 1004 (Single-family detached) REO Appraisal with REO addendum?

	<\$175	\$175- \$250	\$251- \$300	\$301- \$350	\$351- \$400	\$401- \$450	\$451- \$500	\$501- \$550	\$551- \$600	\$601+	Response Count
Bakersfield-Delano, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	2.1% (1)	23.4% (11)	44.7% (21)	8.5% (4)	8.5% (4)	10.6% (5)	2.1% (1)	47
Chico, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	6.7% (1)	26.7% (4)	26.7% (4)	13.3% (2)	20.0% (3)	6.7% (1)	0.0% (0)	15
El Centro, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	10.0% (1)	10.0% (1)	30.0% (3)	0.0% (0)	40.0% (4)	10.0% (1)	0.0% (0)	10
Fresno, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	2.6% (1)	39.5% (15)	28.9% (11)	10.5% (4)	13.2% (5)	5.3% (2)	0.0% (0)	38
Hanford-Corcoran, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	4.0% (1)	24.0% (6)	28.0% (7)	16.0% (4)	16.0% (4)	12.0% (3)	0.0% (0)	25
Los Angeles-Long Beach-Santa Ana, CA MSA	0.0% (0)	0.0% (0)	1.3% (3)	3.8% (9)	20.8% (50)	41.3% (99)	17.1% (41)	6.7% (16)	5.8% (14)	3.3% (8)	240
Madera-Chowchilla, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	3.7% (1)	33.3% (9)	29.6% (8)	14.8% (4)	11.1% (3)	7.4% (2)	0.0% (0)	27
Merced, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	13.3% (4)	40.0% (12)	16.7% (5)	13.3% (4)	13.3% (4)	3.3% (1)	0.0% (0)	30
Modesto, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	10.8% (4)	35.1% (13)	24.3% (9)	18.9% (7)	8.1% (3)	2.7% (1)	0.0% (0)	37
Napa, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	6.9% (2)	10.3% (3)	31.0% (9)	24.1% (7)	17.2% (5)	10.3% (3)	0.0% (0)	29
Oxnard-Thousand Oaks-Ventura, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	6.6% (5)	17.1% (13)	40.8% (31)	15.8% (12)	9.2% (7)	9.2% (7)	1.3% (1)	76

Redding, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	7.1% (1)	14.3% (2)	35.7% (5)	14.3% (2)	14.3% (2)	14.3% (2)	0.0% (0)	14
Riverside-San Bernardino-Ontario, CA MSA	0.0% (0)	0.0% (0)	2.0% (4)	5.6% (11)	23.4% (46)	39.6% (78)	13.7% (27)	9.6% (19)	3.6% (7)	2.5% (5)	197
Sacramento-Arden-Arcade-Roseville, CA MSA	0.0% (0)	1.2% (1)	0.0% (0)	5.9% (5)	32.9% (28)	29.4% (25)	12.9% (11)	9.4% (8)	5.9% (5)	2.4% (2)	85
Salinas, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	7.4% (2)	22.2% (6)	18.5% (5)	18.5% (5)	22.2% (6)	3.7% (1)	7.4% (2)	27
San Diego-Carlsbad-San Marcos, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	4.5% (7)	17.4% (27)	31.6% (49)	30.3% (47)	9.7% (15)	4.5% (7)	1.9% (3)	155
San Francisco-Oakland-Fremont, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	1.4% (1)	11.3% (8)	25.4% (18)	29.6% (21)	16.9% (12)	8.5% (6)	7.0% (5)	71
San Jose-Sunnyvale-Santa Clara, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	1.5% (1)	19.4% (13)	26.9% (18)	19.4% (13)	22.4% (15)	4.5% (3)	6.0% (4)	67
San Luis Obispo-Paso Robles, CA MSA	4.5% (1)	0.0% (0)	0.0% (0)	4.5% (1)	9.1% (2)	31.8% (7)	13.6% (3)	27.3% (6)	9.1% (2)	0.0% (0)	22
Santa Barbara-Santa Maria-Goleta, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	7.7% (2)	7.7% (2)	26.9% (7)	19.2% (5)	26.9% (7)	7.7% (2)	3.8% (1)	26
Santa Cruz-Watsonville, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	8.0% (2)	24.0% (6)	16.0% (4)	16.0% (4)	24.0% (6)	8.0% (2)	4.0% (1)	25
Santa Rosa-Petaluma, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	3.0% (1)	9.1% (3)	30.3% (10)	36.4% (12)	18.2% (6)	3.0% (1)	0.0% (0)	33
Stockton, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	10.9% (5)	37.0% (17)	26.1% (12)	15.2% (7)	6.5% (3)	2.2% (1)	2.2% (1)	46
Vallejo-Fairfield, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	6.5% (3)	26.1% (12)	21.7% (10)	23.9% (11)	15.2% (7)	4.3% (2)	2.2% (1)	46

Visalia-Porterville, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	4.8% (1)	28.6% (6)	19.0% (4)	19.0% (4)	19.0% (4)	9.5% (2)	0.0% (0)	21
Yuba City, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	8.0% (2)	32.0% (8)	24.0% (6)	16.0% (4)	12.0% (3)	4.0% (1)	4.0% (1)	25
Rural California	0.0% (0)	0.0% (0)	0.0% (0)	0.9% (1)	17.9% (19)	27.4% (29)	19.8% (21)	14.2% (15)	9.4% (10)	10.4% (11)	106
answered question											695

*** . What is a reasonable turnaround time for a 1004 (Single-family detached) REO Appraisal with REO addendum?**

	24 hours	2 Business Days	3 Business Days	4 Business Days	5 Business Days	6 Business Days	7+ Business Days	Response Count
Bakersfield-Delano, CA MSA	2.1% (1)	10.6% (5)	19.1% (9)	23.4% (11)	27.7% (13)	14.9% (7)	2.1% (1)	47
Chico, CA MSA	0.0% (0)	0.0% (0)	38.5% (5)	30.8% (4)	15.4% (2)	15.4% (2)	0.0% (0)	13
El Centro, CA MSA	0.0% (0)	0.0% (0)	33.3% (3)	22.2% (2)	22.2% (2)	22.2% (2)	0.0% (0)	9
Fresno, CA MSA	2.6% (1)	5.3% (2)	28.9% (11)	15.8% (6)	36.8% (14)	5.3% (2)	5.3% (2)	38
Hanford-Corcoran, CA MSA	3.8% (1)	3.8% (1)	38.5% (10)	11.5% (3)	23.1% (6)	11.5% (3)	7.7% (2)	26
Los Angeles-Long Beach-Santa Ana, CA MSA	0.4% (1)	6.8% (16)	26.5% (62)	16.7% (39)	28.6% (67)	9.8% (23)	11.1% (26)	234
Madera-Chowchilla, CA MSA	4.0% (1)	8.0% (2)	28.0% (7)	12.0% (3)	28.0% (7)	12.0% (3)	8.0% (2)	25
Merced, CA MSA	0.0% (0)	12.9% (4)	25.8% (8)	19.4% (6)	25.8% (8)	12.9% (4)	3.2% (1)	31
Modesto, CA MSA	0.0% (0)	7.7% (3)	20.5% (8)	28.2% (11)	25.6% (10)	10.3% (4)	7.7% (3)	39
Napa, CA MSA	0.0% (0)	0.0% (0)	23.3% (7)	26.7% (8)	26.7% (8)	13.3% (4)	10.0% (3)	30
Oxnard-Thousand Oaks-Ventura, CA MSA	0.0% (0)	5.4% (4)	23.0% (17)	24.3% (18)	18.9% (14)	17.6% (13)	10.8% (8)	74
Redding, CA MSA	0.0% (0)	0.0% (0)	33.3% (6)	22.2% (4)	27.8% (5)	5.6% (1)	11.1% (2)	18
Riverside-San Bernardino-Ontario, CA MSA	1.0% (2)	10.9% (21)	23.8% (46)	19.2% (37)	26.4% (51)	9.8% (19)	8.8% (17)	193
Sacramento-Arden-Arcade-Roseville, CA MSA	0.0% (0)	5.9% (5)	20.0% (17)	23.5% (20)	29.4% (25)	7.1% (6)	14.1% (12)	85
Salinas, CA MSA	0.0% (0)	3.8% (1)	19.2% (5)	19.2% (5)	30.8% (8)	11.5% (3)	15.4% (4)	26

San Diego-Carlsbad-San Marcos, CA MSA	0.6% (1)	7.7% (12)	22.6% (35)	20.0% (31)	29.0% (45)	9.7% (15)	10.3% (16)	155
San Francisco-Oakland-Fremont, CA MSA	0.0% (0)	7.0% (5)	15.5% (11)	16.9% (12)	32.4% (23)	9.9% (7)	18.3% (13)	71
San Jose-Sunnyvale-Santa Clara, CA MSA	0.0% (0)	9.5% (6)	17.5% (11)	23.8% (15)	27.0% (17)	11.1% (7)	11.1% (7)	63
San Luis Obispo-Paso Robles, CA MSA	0.0% (0)	4.8% (1)	19.0% (4)	33.3% (7)	33.3% (7)	9.5% (2)	0.0% (0)	21
Santa Barbara-Santa Maria-Goleta, CA MSA	0.0% (0)	8.0% (2)	24.0% (6)	24.0% (6)	28.0% (7)	16.0% (4)	0.0% (0)	25
Santa Cruz-Watsonville, CA MSA	0.0% (0)	7.7% (2)	23.1% (6)	15.4% (4)	30.8% (8)	15.4% (4)	7.7% (2)	26
Santa Rosa-Petaluma, CA MSA	6.5% (2)	0.0% (0)	19.4% (6)	22.6% (7)	29.0% (9)	16.1% (5)	6.5% (2)	31
Stockton, CA MSA	0.0% (0)	8.2% (4)	20.4% (10)	28.6% (14)	26.5% (13)	8.2% (4)	8.2% (4)	49
Vallejo-Fairfield, CA MSA	0.0% (0)	4.4% (2)	11.1% (5)	26.7% (12)	42.2% (19)	4.4% (2)	11.1% (5)	45
Visalia-Porterville, CA MSA	4.3% (1)	4.3% (1)	34.8% (8)	17.4% (4)	26.1% (6)	4.3% (1)	8.7% (2)	23
Yuba City, CA MSA	0.0% (0)	0.0% (0)	34.6% (9)	30.8% (8)	15.4% (4)	11.5% (3)	7.7% (2)	26
Rural California	0.9% (1)	0.0% (0)	13.1% (14)	18.7% (20)	29.9% (32)	13.1% (14)	24.3% (26)	107
answered question								687

7. What is your Customary and Reasonable fee for a 2055 (Exterior or "drive-by") appraisal?

	<\$175	\$175- \$250	\$251- \$300	\$301- \$350	\$351- \$400	\$401- \$450	\$451- \$500	\$501- \$550	\$551- \$600	\$601+	Response Count
Bakersfield-Delano, CA MSA	0.0% (0)	17.3% (9)	32.7% (17)	23.1% (12)	25.0% (13)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	1.9% (1)	52
Chico, CA MSA	0.0% (0)	18.8% (3)	37.5% (6)	25.0% (4)	18.8% (3)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	16
El Centro, CA MSA	0.0% (0)	16.7% (2)	16.7% (2)	33.3% (4)	25.0% (3)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	8.3% (1)	12
Fresno, CA MSA	0.0% (0)	7.3% (3)	48.8% (20)	24.4% (10)	19.5% (8)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	41
Hanford-Corcoran, CA MSA	0.0% (0)	8.3% (2)	37.5% (9)	33.3% (8)	20.8% (5)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	24
Los Angeles-Long Beach-Santa Ana, CA MSA	0.4% (1)	12.4% (32)	41.9% (108)	31.0% (80)	9.7% (25)	1.9% (5)	1.2% (3)	0.4% (1)	0.0% (0)	1.2% (3)	258
Madera-Chowchilla, CA MSA	0.0% (0)	3.8% (1)	46.2% (12)	30.8% (8)	19.2% (5)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	26
Merced, CA MSA	0.0% (0)	12.9% (4)	48.4% (15)	25.8% (8)	12.9% (4)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	31
Modesto, CA MSA	0.0% (0)	14.3% (6)	47.6% (20)	28.6% (12)	9.5% (4)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	42
Napa, CA MSA	0.0% (0)	7.4% (2)	29.6% (8)	25.9% (7)	33.3% (9)	0.0% (0)	3.7% (1)	0.0% (0)	0.0% (0)	0.0% (0)	27
Oxnard-Thousand Oaks-Ventura, CA MSA	0.0% (0)	11.9% (10)	44.0% (37)	26.2% (22)	15.5% (13)	1.2% (1)	0.0% (0)	0.0% (0)	0.0% (0)	1.2% (1)	84

Redding, CA MSA	0.0% (0)	8.7% (2)	39.1% (9)	26.1% (6)	21.7% (5)	4.3% (1)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	23
Riverside-San Bernardino-Ontario, CA MSA	1.5% (3)	12.7% (26)	39.0% (80)	32.7% (67)	11.2% (23)	1.5% (3)	0.5% (1)	0.0% (0)	0.0% (0)	1.0% (2)	205
Sacramento-Arden-Arcade-Roseville, CA MSA	1.1% (1)	6.9% (6)	46.0% (40)	36.8% (32)	8.0% (7)	1.1% (1)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	87
Salinas, CA MSA	0.0% (0)	6.7% (2)	43.3% (13)	26.7% (8)	13.3% (4)	3.3% (1)	3.3% (1)	0.0% (0)	3.3% (1)	0.0% (0)	30
San Diego-Carlsbad-San Marcos, CA MSA	0.0% (0)	9.6% (16)	42.5% (71)	30.5% (51)	15.0% (25)	1.8% (3)	0.0% (0)	0.0% (0)	0.0% (0)	0.6% (1)	167
San Francisco-Oakland-Fremont, CA MSA	0.0% (0)	5.5% (4)	27.4% (20)	39.7% (29)	17.8% (13)	8.2% (6)	0.0% (0)	0.0% (0)	0.0% (0)	1.4% (1)	73
San Jose-Sunnyvale-Santa Clara, CA MSA	0.0% (0)	6.9% (5)	31.9% (23)	36.1% (26)	20.8% (15)	2.8% (2)	0.0% (0)	0.0% (0)	0.0% (0)	1.4% (1)	72
San Luis Obispo-Paso Robles, CA MSA	4.8% (1)	4.8% (1)	33.3% (7)	38.1% (8)	19.0% (4)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	21
Santa Barbara-Santa Maria-Goleta, CA MSA	0.0% (0)	7.4% (2)	25.9% (7)	33.3% (9)	33.3% (9)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	27
Santa Cruz-Watsonville, CA MSA	0.0% (0)	7.1% (2)	42.9% (12)	28.6% (8)	17.9% (5)	3.6% (1)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	28
Santa Rosa-Petaluma, CA MSA	0.0% (0)	3.2% (1)	29.0% (9)	29.0% (9)	35.5% (11)	3.2% (1)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	31
Stockton, CA MSA	0.0% (0)	8.3% (4)	50.0% (24)	31.3% (15)	8.3% (4)	2.1% (1)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	48
Vallejo-Fairfield, CA MSA	0.0% (0)	6.7% (3)	33.3% (15)	42.2% (19)	15.6% (7)	2.2% (1)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	45
Visalia-Porterville, CA MSA	0.0% (0)	8.3% (2)	41.7%	37.5%	12.5%	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	24

			(10)	(10)	(10)							
Yuba City, CA MSA	0.0% (0)	13.8% (4)	34.5% (10)	34.5% (10)	13.8% (4)	3.4% (1)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)		29
Rural California	0.0% (0)	5.5% (6)	16.5% (18)	33.0% (36)	25.7% (28)	11.9% (13)	3.7% (4)	1.8% (2)	0.9% (1)	0.9% (1)		109
answered question											734	

. . What is a reasonable turnaround time for a 2055 (Exterior or "drive-by") appraisal?

	24 hours	2 Business Days	3 Business Days	4 Business Days	5 Business Days	6 Business Days	7+ Business Days	Response Count
Bakersfield-Delano, CA MSA	8.0% (4)	20.0% (10)	40.0% (20)	18.0% (9)	12.0% (6)	0.0% (0)	2.0% (1)	50
Chico, CA MSA	0.0% (0)	13.3% (2)	60.0% (9)	20.0% (3)	0.0% (0)	6.7% (1)	0.0% (0)	15
El Centro, CA MSA	0.0% (0)	10.0% (1)	70.0% (7)	20.0% (2)	0.0% (0)	0.0% (0)	0.0% (0)	10
Fresno, CA MSA	4.9% (2)	19.5% (8)	43.9% (18)	22.0% (9)	9.8% (4)	0.0% (0)	0.0% (0)	41
Hanford-Corcoran, CA MSA	0.0% (0)	13.0% (3)	47.8% (11)	26.1% (6)	13.0% (3)	0.0% (0)	0.0% (0)	23
Los Angeles-Long Beach-Santa Ana, CA MSA	1.5% (4)	30.3% (79)	35.6% (93)	14.9% (39)	14.2% (37)	0.0% (0)	3.4% (9)	261
Madera-Chowchilla, CA MSA	3.7% (1)	18.5% (5)	48.1% (13)	22.2% (6)	7.4% (2)	0.0% (0)	0.0% (0)	27
Merced, CA MSA	3.2% (1)	22.6% (7)	32.3% (10)	29.0% (9)	12.9% (4)	0.0% (0)	0.0% (0)	31
Modesto, CA MSA	2.4% (1)	16.7% (7)	45.2% (19)	21.4% (9)	14.3% (6)	0.0% (0)	0.0% (0)	42
Napa, CA MSA	0.0% (0)	7.4% (2)	51.9% (14)	25.9% (7)	11.1% (3)	0.0% (0)	3.7% (1)	27
Oxnard-Thousand Oaks-Ventura, CA MSA	1.2% (1)	35.3% (30)	34.1% (29)	10.6% (9)	15.3% (13)	0.0% (0)	3.5% (3)	85
Redding, CA MSA	0.0% (0)	11.1% (2)	55.6% (10)	33.3% (6)	0.0% (0)	0.0% (0)	0.0% (0)	18
Riverside-San Bernardino-Ontario, CA MSA	2.4% (5)	29.9% (63)	33.6% (71)	21.3% (45)	9.0% (19)	0.5% (1)	3.3% (7)	211
Sacramento-Arden-Arcade-Roseville, CA MSA	2.2% (2)	13.3% (12)	45.6% (41)	13.3% (12)	22.2% (20)	2.2% (2)	1.1% (1)	90
Salinas, CA MSA	0.0% (0)	20.7% (6)	24.1% (7)	24.1% (7)	13.8% (4)	17.2% (5)	0.0% (0)	29

San Diego-Carlsbad-San Marcos, CA MSA	1.2% (2)	29.9% (49)	31.7% (52)	22.6% (37)	11.6% (19)	1.2% (2)	1.8% (3)	164
San Francisco-Oakland-Fremont, CA MSA	1.4% (1)	16.2% (12)	37.8% (28)	28.4% (21)	12.2% (9)	1.4% (1)	2.7% (2)	74
San Jose-Sunnyvale-Santa Clara, CA MSA	1.4% (1)	25.0% (18)	36.1% (26)	25.0% (18)	6.9% (5)	2.8% (2)	2.8% (2)	72
San Luis Obispo-Paso Robles, CA MSA	0.0% (0)	18.2% (4)	63.6% (14)	9.1% (2)	9.1% (2)	0.0% (0)	0.0% (0)	22
Santa Barbara-Santa Maria-Goleta, CA MSA	0.0% (0)	28.6% (8)	39.3% (11)	10.7% (3)	21.4% (6)	0.0% (0)	0.0% (0)	28
Santa Cruz-Watsonville, CA MSA	0.0% (0)	18.5% (5)	33.3% (9)	29.6% (8)	14.8% (4)	3.7% (1)	0.0% (0)	27
Santa Rosa-Petaluma, CA MSA	6.3% (2)	9.4% (3)	34.4% (11)	40.6% (13)	9.4% (3)	0.0% (0)	0.0% (0)	32
Stockton, CA MSA	2.0% (1)	17.6% (9)	45.1% (23)	21.6% (11)	13.7% (7)	0.0% (0)	0.0% (0)	51
Vallejo-Fairfield, CA MSA	2.3% (1)	9.1% (4)	45.5% (20)	29.5% (13)	11.4% (5)	2.3% (1)	0.0% (0)	44
Visalia-Porterville, CA MSA	4.2% (1)	20.8% (5)	50.0% (12)	16.7% (4)	8.3% (2)	0.0% (0)	0.0% (0)	24
Yuba City, CA MSA	0.0% (0)	6.9% (2)	62.1% (18)	17.2% (5)	10.3% (3)	3.4% (1)	0.0% (0)	29
Rural California	1.9% (2)	6.5% (7)	33.3% (36)	17.6% (19)	28.7% (31)	4.6% (5)	7.4% (8)	108
answered question								735

- . What is your Customary and Reasonable fee for a 1004C (Single Family Manufactured Housing) appraisal?

	<\$175	\$175- \$250	\$251- \$300	\$301- \$350	\$351- \$400	\$401- \$450	\$451- \$500	\$501- \$550	\$551- \$600	\$601+	Response Count
Bakersfield-Delano, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	2.3% (1)	18.6% (8)	46.5% (20)	23.3% (10)	4.7% (2)	0.0% (0)	4.7% (2)	43
Chico, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	28.6% (4)	35.7% (5)	21.4% (3)	14.3% (2)	0.0% (0)	0.0% (0)	14
El Centro, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	28.6% (2)	14.3% (1)	28.6% (2)	28.6% (2)	0.0% (0)	0.0% (0)	7
Fresno, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	2.9% (1)	44.1% (15)	26.5% (9)	17.6% (6)	5.9% (2)	2.9% (1)	0.0% (0)	34
Hanford-Corcoran, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	4.8% (1)	28.6% (6)	38.1% (8)	9.5% (2)	14.3% (3)	4.8% (1)	0.0% (0)	21
Los Angeles-Long Beach-Santa Ana, CA MSA	0.0% (0)	1.2% (2)	0.0% (0)	5.5% (9)	27.9% (46)	31.5% (52)	20.6% (34)	5.5% (9)	3.0% (5)	4.8% (8)	165
Madera-Chowchilla, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	4.8% (1)	33.3% (7)	33.3% (7)	14.3% (3)	9.5% (2)	4.8% (1)	0.0% (0)	21
Merced, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	28.0% (7)	52.0% (13)	8.0% (2)	12.0% (3)	0.0% (0)	0.0% (0)	25
Modesto, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	31.4% (11)	42.9% (15)	11.4% (4)	14.3% (5)	0.0% (0)	0.0% (0)	35
Napa, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	4.8% (1)	23.8% (5)	33.3% (7)	19.0% (4)	14.3% (3)	4.8% (1)	0.0% (0)	21
Oxnard-Thousand Oaks-Ventura, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	3.9% (2)	23.5% (12)	33.3% (17)	25.5% (13)	9.8% (5)	0.0% (0)	3.9% (2)	51

Redding, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	13.3% (2)	53.3% (8)	20.0% (3)	13.3% (2)	0.0% (0)	0.0% (0)	15
Riverside-San Bernardino-Ontario, CA MSA	0.0% (0)	0.7% (1)	0.7% (1)	7.9% (12)	25.0% (38)	34.9% (53)	19.7% (30)	5.9% (9)	1.3% (2)	3.9% (6)	152
Sacramento-Arden-Arcade-Roseville, CA MSA	0.0% (0)	1.3% (1)	1.3% (1)	2.6% (2)	27.3% (21)	32.5% (25)	16.9% (13)	7.8% (6)	5.2% (4)	5.2% (4)	77
Salinas, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	4.2% (1)	16.7% (4)	37.5% (9)	8.3% (2)	16.7% (4)	12.5% (3)	4.2% (1)	24
San Diego-Carlsbad-San Marcos, CA MSA	0.0% (0)	0.8% (1)	0.8% (1)	4.5% (6)	19.5% (26)	36.8% (49)	23.3% (31)	9.8% (13)	2.3% (3)	2.3% (3)	133
San Francisco-Oakland-Fremont, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	17.9% (5)	42.9% (12)	10.7% (3)	10.7% (3)	7.1% (2)	10.7% (3)	28
San Jose-Sunnyvale-Santa Clara, CA MSA	0.0% (0)	3.6% (1)	0.0% (0)	3.6% (1)	25.0% (7)	25.0% (7)	21.4% (6)	10.7% (3)	3.6% (1)	7.1% (2)	28
San Luis Obispo-Paso Robles, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	41.2% (7)	23.5% (4)	23.5% (4)	11.8% (2)	0.0% (0)	0.0% (0)	17
Santa Barbara-Santa Maria-Goleta, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	9.1% (2)	27.3% (6)	22.7% (5)	22.7% (5)	13.6% (3)	4.5% (1)	0.0% (0)	22
Santa Cruz-Watsonville, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	5.3% (1)	21.1% (4)	15.8% (3)	15.8% (3)	21.1% (4)	15.8% (3)	5.3% (1)	19
Santa Rosa-Petaluma, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	21.1% (4)	36.8% (7)	15.8% (3)	26.3% (5)	0.0% (0)	0.0% (0)	19
Stockton, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	2.4% (1)	33.3% (14)	45.2% (19)	2.4% (1)	11.9% (5)	2.4% (1)	2.4% (1)	42
Vallejo-Fairfield, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	6.3% (2)	25.0% (8)	34.4% (11)	12.5% (4)	12.5% (4)	6.3% (2)	3.1% (1)	32

Visalia-Porterville, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	40.0% (8)	40.0% (8)	0.0% (0)	15.0% (3)	5.0% (1)	0.0% (0)	20
Yuba City, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	28.0% (7)	44.0% (11)	12.0% (3)	12.0% (3)	0.0% (0)	4.0% (1)	25
Rural California	0.9% (1)	0.0% (0)	0.0% (0)	1.9% (2)	15.9% (17)	28.0% (30)	25.2% (27)	13.1% (14)	10.3% (11)	4.7% (5)	107
answered question											526

%. What is a reasonable turnaround time for a 1004C (Single Family Manufactured Housing) appraisal?

	24 hours	2 Business Days	3 Business Days	4 Business Days	5 Business Days	6 Business Days	7+ Business Days	Response Count
Bakersfield-Delano, CA MSA	0.0% (0)	4.7% (2)	23.3% (10)	27.9% (12)	25.6% (11)	14.0% (6)	4.7% (2)	43
Chico, CA MSA	0.0% (0)	0.0% (0)	30.8% (4)	23.1% (3)	30.8% (4)	15.4% (2)	0.0% (0)	13
El Centro, CA MSA	0.0% (0)	12.5% (1)	37.5% (3)	25.0% (2)	12.5% (1)	12.5% (1)	0.0% (0)	8
Fresno, CA MSA	0.0% (0)	3.1% (1)	31.3% (10)	18.8% (6)	34.4% (11)	6.3% (2)	6.3% (2)	32
Hanford-Corcoran, CA MSA	0.0% (0)	4.8% (1)	38.1% (8)	9.5% (2)	28.6% (6)	4.8% (1)	14.3% (3)	21
Los Angeles-Long Beach-Santa Ana, CA MSA	0.0% (0)	3.1% (5)	29.8% (48)	16.8% (27)	27.3% (44)	10.6% (17)	12.4% (20)	161
Madera-Chowchilla, CA MSA	0.0% (0)	5.0% (1)	40.0% (8)	5.0% (1)	30.0% (6)	10.0% (2)	10.0% (2)	20
Merced, CA MSA	0.0% (0)	9.1% (2)	27.3% (6)	9.1% (2)	40.9% (9)	9.1% (2)	4.5% (1)	22
Modesto, CA MSA	0.0% (0)	2.9% (1)	20.6% (7)	20.6% (7)	44.1% (15)	5.9% (2)	5.9% (2)	34
Napa, CA MSA	0.0% (0)	0.0% (0)	20.0% (4)	20.0% (4)	45.0% (9)	5.0% (1)	10.0% (2)	20
Oxnard-Thousand Oaks-Ventura, CA MSA	0.0% (0)	2.0% (1)	28.0% (14)	26.0% (13)	20.0% (10)	16.0% (8)	8.0% (4)	50
Redding, CA MSA	0.0% (0)	0.0% (0)	14.3% (2)	21.4% (3)	50.0% (7)	14.3% (2)	0.0% (0)	14
Riverside-San Bernardino-Ontario, CA MSA	0.0% (0)	5.4% (8)	29.7% (44)	16.2% (24)	29.7% (44)	10.8% (16)	8.1% (12)	148
Sacramento-Arden-Arcade-Roseville, CA MSA	0.0% (0)	3.9% (3)	22.4% (17)	15.8% (12)	36.8% (28)	6.6% (5)	14.5% (11)	76
Salinas, CA MSA	0.0% (0)	0.0% (0)	25.0% (6)	16.7% (4)	20.8% (5)	12.5% (3)	25.0% (6)	24

San Diego-Carlsbad-San Marcos, CA MSA	0.0% (0)	4.6% (6)	27.5% (36)	14.5% (19)	33.6% (44)	11.5% (15)	8.4% (11)	131
San Francisco-Oakland-Fremont, CA MSA	0.0% (0)	0.0% (0)	16.0% (4)	12.0% (3)	40.0% (10)	8.0% (2)	24.0% (6)	25
San Jose-Sunnyvale-Santa Clara, CA MSA	0.0% (0)	0.0% (0)	29.2% (7)	12.5% (3)	33.3% (8)	8.3% (2)	16.7% (4)	24
San Luis Obispo-Paso Robles, CA MSA	0.0% (0)	0.0% (0)	44.4% (8)	16.7% (3)	33.3% (6)	5.6% (1)	0.0% (0)	18
Santa Barbara-Santa Maria-Goleta, CA MSA	0.0% (0)	0.0% (0)	42.1% (8)	10.5% (2)	36.8% (7)	10.5% (2)	0.0% (0)	19
Santa Cruz-Watsonville, CA MSA	0.0% (0)	0.0% (0)	23.8% (5)	19.0% (4)	19.0% (4)	19.0% (4)	19.0% (4)	21
Santa Rosa-Petaluma, CA MSA	0.0% (0)	5.6% (1)	27.8% (5)	33.3% (6)	16.7% (3)	5.6% (1)	11.1% (2)	18
Stockton, CA MSA	0.0% (0)	4.8% (2)	19.0% (8)	28.6% (12)	33.3% (14)	4.8% (2)	9.5% (4)	42
Vallejo-Fairfield, CA MSA	0.0% (0)	0.0% (0)	12.9% (4)	19.4% (6)	51.6% (16)	6.5% (2)	9.7% (3)	31
Visalia-Porterville, CA MSA	0.0% (0)	5.3% (1)	42.1% (8)	5.3% (1)	26.3% (5)	5.3% (1)	15.8% (3)	19
Yuba City, CA MSA	0.0% (0)	0.0% (0)	34.6% (9)	23.1% (6)	23.1% (6)	11.5% (3)	7.7% (2)	26
Rural California	0.0% (0)	1.0% (1)	15.2% (16)	17.1% (18)	34.3% (36)	12.4% (13)	20.0% (21)	105
answered question								522

%% What is your Customary and Reasonable fee for a 1073 (Condominium) appraisal?

	<\$175	\$175- \$250	\$251- \$300	\$301- \$350	\$351- \$400	\$401- \$450	\$451- \$500	\$501- \$550	\$551- \$600	\$601+	Response Count
Bakersfield-Delano, CA MSA	0.0% (0)	2.0% (1)	2.0% (1)	12.2% (6)	30.6% (15)	28.6% (14)	16.3% (8)	4.1% (2)	2.0% (1)	2.0% (1)	49
Chico, CA MSA	0.0% (0)	7.1% (1)	0.0% (0)	14.3% (2)	42.9% (6)	14.3% (2)	14.3% (2)	7.1% (1)	0.0% (0)	0.0% (0)	14
El Centro, CA MSA	0.0% (0)	9.1% (1)	0.0% (0)	18.2% (2)	27.3% (3)	9.1% (1)	27.3% (3)	9.1% (1)	0.0% (0)	0.0% (0)	11
Fresno, CA MSA	0.0% (0)	2.4% (1)	0.0% (0)	11.9% (5)	50.0% (21)	16.7% (7)	14.3% (6)	4.8% (2)	0.0% (0)	0.0% (0)	42
Hanford-Corcoran, CA MSA	0.0% (0)	4.5% (1)	0.0% (0)	13.6% (3)	36.4% (8)	22.7% (5)	13.6% (3)	9.1% (2)	0.0% (0)	0.0% (0)	22
Los Angeles-Long Beach-Santa Ana, CA MSA	0.0% (0)	0.8% (2)	0.8% (2)	15.5% (41)	50.4% (133)	18.6% (49)	8.0% (21)	3.8% (10)	0.0% (0)	2.3% (6)	264
Madera-Chowchilla, CA MSA	0.0% (0)	3.7% (1)	0.0% (0)	11.1% (3)	48.1% (13)	14.8% (4)	14.8% (4)	7.4% (2)	0.0% (0)	0.0% (0)	27
Merced, CA MSA	0.0% (0)	3.4% (1)	0.0% (0)	20.7% (6)	37.9% (11)	13.8% (4)	17.2% (5)	6.9% (2)	0.0% (0)	0.0% (0)	29
Modesto, CA MSA	0.0% (0)	2.5% (1)	0.0% (0)	22.5% (9)	42.5% (17)	12.5% (5)	15.0% (6)	5.0% (2)	0.0% (0)	0.0% (0)	40
Napa, CA MSA	0.0% (0)	3.3% (1)	0.0% (0)	20.0% (6)	33.3% (10)	20.0% (6)	16.7% (5)	6.7% (2)	0.0% (0)	0.0% (0)	30
Oxnard-Thousand Oaks-Ventura, CA MSA	0.0% (0)	1.1% (1)	2.3% (2)	12.6% (11)	47.1% (41)	20.7% (18)	10.3% (9)	4.6% (4)	0.0% (0)	1.1% (1)	87

Redding, CA MSA	0.0% (0)	6.7% (1)	0.0% (0)	20.0% (3)	33.3% (5)	13.3% (2)	20.0% (3)	6.7% (1)	0.0% (0)	0.0% (0)	15
Riverside-San Bernardino-Ontario, CA MSA	0.0% (0)	0.5% (1)	1.9% (4)	18.8% (39)	46.2% (96)	21.2% (44)	5.8% (12)	3.8% (8)	0.0% (0)	1.9% (4)	208
Sacramento-Arden-Arcade-Roseville, CA MSA	0.0% (0)	2.4% (2)	0.0% (0)	14.6% (12)	46.3% (38)	15.9% (13)	13.4% (11)	4.9% (4)	0.0% (0)	2.4% (2)	82
Salinas, CA MSA	0.0% (0)	3.1% (1)	0.0% (0)	12.5% (4)	40.6% (13)	18.8% (6)	12.5% (4)	6.3% (2)	3.1% (1)	3.1% (1)	32
San Diego-Carlsbad-San Marcos, CA MSA	0.0% (0)	0.6% (1)	0.6% (1)	13.0% (21)	45.3% (73)	27.3% (44)	7.5% (12)	3.7% (6)	0.6% (1)	1.2% (2)	161
San Francisco-Oakland-Fremont, CA MSA	0.0% (0)	1.4% (1)	0.0% (0)	5.5% (4)	31.5% (23)	30.1% (22)	23.3% (17)	5.5% (4)	0.0% (0)	2.7% (2)	73
San Jose-Sunnyvale-Santa Clara, CA MSA	0.0% (0)	1.5% (1)	0.0% (0)	7.7% (5)	41.5% (27)	21.5% (14)	20.0% (13)	4.6% (3)	0.0% (0)	3.1% (2)	65
San Luis Obispo-Paso Robles, CA MSA	4.8% (1)	4.8% (1)	0.0% (0)	9.5% (2)	52.4% (11)	9.5% (2)	14.3% (3)	4.8% (1)	0.0% (0)	0.0% (0)	21
Santa Barbara-Santa Maria-Goleta, CA MSA	0.0% (0)	4.0% (1)	0.0% (0)	4.0% (1)	40.0% (10)	20.0% (5)	16.0% (4)	12.0% (3)	4.0% (1)	0.0% (0)	25
Santa Cruz-Watsonville, CA MSA	0.0% (0)	3.4% (1)	0.0% (0)	13.8% (4)	34.5% (10)	20.7% (6)	17.2% (5)	6.9% (2)	0.0% (0)	3.4% (1)	29
Santa Rosa-Petaluma, CA MSA	0.0% (0)	3.1% (1)	0.0% (0)	12.5% (4)	34.4% (11)	25.0% (8)	18.8% (6)	6.3% (2)	0.0% (0)	0.0% (0)	32
Stockton, CA MSA	0.0% (0)	2.0% (1)	0.0% (0)	20.4% (10)	46.9% (23)	18.4% (9)	6.1% (3)	4.1% (2)	0.0% (0)	2.0% (1)	49
Vallejo-Fairfield, CA MSA	0.0% (0)	2.1% (1)	0.0% (0)	14.6% (7)	43.8% (21)	16.7% (8)	14.6% (7)	6.3% (3)	0.0% (0)	2.1% (1)	48
Visalia-Porterville, CA MSA	0.0% (0)	4.8% (1)	0.0% (0)	14.3%	42.9%	19.0%	9.5% (2)	9.5% (2)	0.0% (0)	0.0% (0)	21

Yuba City, CA MSA	0.0% (0)	3.8% (1)	0.0% (0)	7.7% (2)	42.3% (11)	19.2% (5)	19.2% (5)	3.8% (1)	0.0% (0)	3.8% (1)	26
Rural California	0.0% (0)	1.1% (1)	0.0% (0)	7.8% (7)	21.1% (19)	31.1% (28)	18.9% (17)	6.7% (6)	4.4% (4)	8.9% (8)	90
answered question											718

%& What is a reasonable turnaround time for a 1073 (Condominium) appraisal

	24 hours	2 Business Days	3 Business Days	4 Business Days	5 Business Days	6 Business Days	7+ Business Days	Response Count
Bakersfield-Delano, CA MSA	2.0% (1)	8.2% (4)	26.5% (13)	28.6% (14)	24.5% (12)	8.2% (4)	2.0% (1)	49
Chico, CA MSA	0.0% (0)	7.1% (1)	28.6% (4)	28.6% (4)	28.6% (4)	7.1% (1)	0.0% (0)	14
El Centro, CA MSA	0.0% (0)	9.1% (1)	36.4% (4)	27.3% (3)	27.3% (3)	0.0% (0)	0.0% (0)	11
Fresno, CA MSA	2.4% (1)	4.9% (2)	29.3% (12)	26.8% (11)	34.1% (14)	2.4% (1)	0.0% (0)	41
Hanford-Corcoran, CA MSA	4.3% (1)	8.7% (2)	26.1% (6)	21.7% (5)	21.7% (5)	17.4% (4)	0.0% (0)	23
Los Angeles-Long Beach-Santa Ana, CA MSA	0.4% (1)	8.3% (22)	28.7% (76)	17.7% (47)	29.8% (79)	7.9% (21)	7.2% (19)	265
Madera-Chowchilla, CA MSA	3.7% (1)	7.4% (2)	25.9% (7)	22.2% (6)	37.0% (10)	3.7% (1)	0.0% (0)	27
Merced, CA MSA	0.0% (0)	13.3% (4)	33.3% (10)	20.0% (6)	26.7% (8)	6.7% (2)	0.0% (0)	30
Modesto, CA MSA	0.0% (0)	7.1% (3)	31.0% (13)	21.4% (9)	35.7% (15)	4.8% (2)	0.0% (0)	42
Napa, CA MSA	0.0% (0)	3.2% (1)	29.0% (9)	25.8% (8)	35.5% (11)	0.0% (0)	6.5% (2)	31
Oxnard-Thousand Oaks-Ventura, CA MSA	0.0% (0)	10.3% (9)	27.6% (24)	18.4% (16)	28.7% (25)	8.0% (7)	6.9% (6)	87
Redding, CA MSA	0.0% (0)	6.3% (1)	18.8% (3)	25.0% (4)	43.8% (7)	0.0% (0)	6.3% (1)	16
Riverside-San Bernardino-Ontario, CA MSA	0.5% (1)	13.1% (27)	26.2% (54)	19.9% (41)	26.2% (54)	6.8% (14)	7.3% (15)	206
Sacramento-Arden-Arcade-Roseville, CA MSA	0.0% (0)	7.1% (6)	19.0% (16)	22.6% (19)	33.3% (28)	7.1% (6)	10.7% (9)	84
Salinas, CA MSA	0.0% (0)	5.9% (2)	32.4% (11)	20.6% (7)	26.5% (9)	5.9% (2)	8.8% (3)	34

San Diego-Carlsbad-San Marcos, CA MSA	0.6% (1)	8.2% (13)	25.2% (40)	20.8% (33)	33.3% (53)	6.9% (11)	5.0% (8)	159
San Francisco-Oakland-Fremont, CA MSA	0.0% (0)	11.1% (8)	16.7% (12)	20.8% (15)	34.7% (25)	4.2% (3)	12.5% (9)	72
San Jose-Sunnyvale-Santa Clara, CA MSA	0.0% (0)	13.6% (9)	21.2% (14)	21.2% (14)	31.8% (21)	6.1% (4)	6.1% (4)	66
San Luis Obispo-Paso Robles, CA MSA	0.0% (0)	9.5% (2)	33.3% (7)	19.0% (4)	33.3% (7)	4.8% (1)	0.0% (0)	21
Santa Barbara-Santa Maria-Goleta, CA MSA	0.0% (0)	8.0% (2)	28.0% (7)	12.0% (3)	48.0% (12)	4.0% (1)	0.0% (0)	25
Santa Cruz-Watsonville, CA MSA	0.0% (0)	10.7% (3)	25.0% (7)	25.0% (7)	25.0% (7)	7.1% (2)	7.1% (2)	28
Santa Rosa-Petaluma, CA MSA	3.1% (1)	6.3% (2)	25.0% (8)	25.0% (8)	34.4% (11)	3.1% (1)	3.1% (1)	32
Stockton, CA MSA	0.0% (0)	10.2% (5)	20.4% (10)	30.6% (15)	30.6% (15)	2.0% (1)	6.1% (3)	49
Vallejo-Fairfield, CA MSA	0.0% (0)	6.5% (3)	15.2% (7)	34.8% (16)	34.8% (16)	0.0% (0)	8.7% (4)	46
Visalia-Porterville, CA MSA	4.8% (1)	9.5% (2)	33.3% (7)	19.0% (4)	28.6% (6)	4.8% (1)	0.0% (0)	21
Yuba City, CA MSA	0.0% (0)	3.8% (1)	30.8% (8)	23.1% (6)	26.9% (7)	7.7% (2)	7.7% (2)	26
Rural California	1.1% (1)	2.2% (2)	16.5% (15)	25.3% (23)	27.5% (25)	11.0% (10)	16.5% (15)	91
answered question								717

% . What is your Customary and Reasonable fee for a 1025 (Small Residential Income Property – Duplex, Tri-Plex, or 4-Plex) appraisal?

	<\$175	\$175- \$250	\$251- \$300	\$301- \$350	\$351- \$400	\$401- \$450	\$451- \$500	\$501- \$550	\$551- \$600	\$601+	Response Count
Bakersfield-Delano, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	2.0% (1)	5.9% (3)	11.8% (6)	31.4% (16)	49.0% (25)	51
Chico, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	6.3% (1)	12.5% (2)	18.8% (3)	37.5% (6)	25.0% (4)	16
El Centro, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	9.1% (1)	9.1% (1)	9.1% (1)	36.4% (4)	36.4% (4)	11
Fresno, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	4.8% (2)	11.9% (5)	14.3% (6)	42.9% (18)	26.2% (11)	42
Hanford-Corcoran, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	3.6% (1)	14.3% (4)	10.7% (3)	35.7% (10)	35.7% (10)	28
Los Angeles-Long Beach-Santa Ana, CA MSA	0.0% (0)	0.0% (0)	0.4% (1)	0.4% (1)	0.0% (0)	2.7% (7)	8.9% (23)	14.8% (38)	27.6% (71)	45.1% (116)	257
Madera-Chowchilla, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	7.1% (2)	10.7% (3)	17.9% (5)	35.7% (10)	28.6% (8)	28
Merced, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	6.5% (2)	16.1% (5)	32.3% (10)	29.0% (9)	16.1% (5)	31
Modesto, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	7.1% (3)	14.3% (6)	23.8% (10)	26.2% (11)	28.6% (12)	42
Napa, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	6.7% (2)	6.7% (2)	13.3% (4)	16.7% (5)	56.7% (17)	30
Oxnard-Thousand Oaks-Ventura, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	1.2% (1)	0.0% (0)	2.4% (2)	5.9% (5)	10.6% (9)	31.8% (27)	48.2% (41)	85

Redding, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	5.9% (1)	5.9% (1)	5.9% (1)	58.8% (10)	23.5% (4)	17
Riverside-San Bernardino-Ontario, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	0.5% (1)	1.0% (2)	3.5% (7)	6.5% (13)	15.9% (32)	24.4% (49)	48.3% (97)	201
Sacramento–Arden-Arcade– Roseville, CA MSA	0.0% (0)	1.2% (1)	0.0% (0)	0.0% (0)	0.0% (0)	4.7% (4)	16.5% (14)	21.2% (18)	24.7% (21)	31.8% (27)	85
Salinas, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	3.3% (1)	13.3% (4)	10.0% (3)	20.0% (6)	53.3% (16)	30
San Diego-Carlsbad-San Marcos, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	2.4% (4)	7.8% (13)	11.4% (19)	27.7% (46)	50.6% (84)	166
San Francisco-Oakland-Fremont, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	1.4% (1)	0.0% (0)	1.4% (1)	7.2% (5)	5.8% (4)	14.5% (10)	69.6% (48)	69
San Jose-Sunnyvale-Santa Clara, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	3.0% (2)	7.5% (5)	11.9% (8)	28.4% (19)	49.3% (33)	67
San Luis Obispo-Paso Robles, CA MSA	0.0% (0)	4.8% (1)	0.0% (0)	0.0% (0)	0.0% (0)	4.8% (1)	23.8% (5)	0.0% (0)	33.3% (7)	33.3% (7)	21
Santa Barbara-Santa Maria-Goleta, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	3.7% (1)	3.7% (1)	0.0% (0)	29.6% (8)	63.0% (17)	27
Santa Cruz-Watsonville, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	7.4% (2)	11.1% (3)	7.4% (2)	22.2% (6)	51.9% (14)	27
Santa Rosa-Petaluma, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	5.6% (2)	8.3% (3)	19.4% (7)	13.9% (5)	52.8% (19)	36
Stockton, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	6.3% (3)	12.5% (6)	18.8% (9)	25.0% (12)	37.5% (18)	48
Vallejo-Fairfield, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	2.1% (1)	8.5% (4)	17.0% (8)	19.1% (9)	53.2% (25)	47

Visalia-Porterville, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	9.5% (2)	14.3% (3)	14.3% (3)	38.1% (8)	23.8% (5)	21
Yuba City, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	3.6% (1)	14.3% (4)	21.4% (6)	28.6% (8)	32.1% (9)	28
Rural California	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	2.1% (2)	9.3% (9)	11.3% (11)	19.6% (19)	57.7% (56)	97
answered question											711

% . What is a reasonable turnaround time for a 1025 (Small Residential Income Property – Duplex, Tri-Plex, or 4-Plex) appraisal?

	24 hours	2 Business Days	3 Business Days	4 Business Days	5 Business Days	6 Business Days	7+ Business Days	Response Count
Bakersfield-Delano, CA MSA	1.9% (1)	0.0% (0)	9.4% (5)	18.9% (10)	35.8% (19)	13.2% (7)	20.8% (11)	53
Chico, CA MSA	0.0% (0)	0.0% (0)	6.3% (1)	25.0% (4)	25.0% (4)	31.3% (5)	12.5% (2)	16
El Centro, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	27.3% (3)	45.5% (5)	18.2% (2)	9.1% (1)	11
Fresno, CA MSA	2.7% (1)	0.0% (0)	2.7% (1)	21.6% (8)	37.8% (14)	16.2% (6)	18.9% (7)	37
Hanford-Corcoran, CA MSA	3.7% (1)	0.0% (0)	3.7% (1)	22.2% (6)	33.3% (9)	11.1% (3)	25.9% (7)	27
Los Angeles-Long Beach-Santa Ana, CA MSA	0.0% (0)	2.0% (5)	9.0% (23)	20.7% (53)	30.1% (77)	9.0% (23)	29.3% (75)	256
Madera-Chowchilla, CA MSA	3.6% (1)	0.0% (0)	0.0% (0)	25.0% (7)	32.1% (9)	21.4% (6)	17.9% (5)	28
Merced, CA MSA	0.0% (0)	0.0% (0)	6.5% (2)	25.8% (8)	45.2% (14)	12.9% (4)	9.7% (3)	31
Modesto, CA MSA	0.0% (0)	0.0% (0)	4.9% (2)	19.5% (8)	41.5% (17)	14.6% (6)	19.5% (8)	41
Napa, CA MSA	0.0% (0)	0.0% (0)	6.5% (2)	9.7% (3)	38.7% (12)	22.6% (7)	22.6% (7)	31
Oxnard-Thousand Oaks-Ventura, CA MSA	0.0% (0)	0.0% (0)	10.8% (9)	21.7% (18)	25.3% (21)	13.3% (11)	28.9% (24)	83
Redding, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	16.7% (3)	33.3% (6)	27.8% (5)	22.2% (4)	18
Riverside-San Bernardino-Ontario, CA MSA	0.0% (0)	2.0% (4)	12.1% (24)	17.7% (35)	31.3% (62)	11.6% (23)	25.3% (50)	198
Sacramento-Arden-Arcade-Roseville, CA MSA	0.0% (0)	2.3% (2)	4.6% (4)	20.7% (18)	29.9% (26)	14.9% (13)	27.6% (24)	87
Salinas, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	20.7% (6)	24.1% (7)	10.3% (3)	44.8% (13)	29

San Diego-Carlsbad-San Marcos, CA MSA	0.0% (0)	1.8% (3)	10.3% (17)	14.5% (24)	35.8% (59)	13.3% (22)	24.2% (40)	165
San Francisco-Oakland-Fremont, CA MSA	0.0% (0)	2.9% (2)	7.2% (5)	10.1% (7)	29.0% (20)	13.0% (9)	37.7% (26)	69
San Jose-Sunnyvale-Santa Clara, CA MSA	0.0% (0)	4.5% (3)	10.4% (7)	14.9% (10)	25.4% (17)	10.4% (7)	34.3% (23)	67
San Luis Obispo-Paso Robles, CA MSA	0.0% (0)	4.5% (1)	4.5% (1)	27.3% (6)	22.7% (5)	13.6% (3)	27.3% (6)	22
Santa Barbara-Santa Maria-Goleta, CA MSA	0.0% (0)	3.8% (1)	7.7% (2)	23.1% (6)	23.1% (6)	11.5% (3)	30.8% (8)	26
Santa Cruz-Watsonville, CA MSA	0.0% (0)	7.4% (2)	3.7% (1)	18.5% (5)	25.9% (7)	7.4% (2)	37.0% (10)	27
Santa Rosa-Petaluma, CA MSA	0.0% (0)	6.5% (2)	9.7% (3)	19.4% (6)	32.3% (10)	16.1% (5)	16.1% (5)	31
Stockton, CA MSA	0.0% (0)	0.0% (0)	8.2% (4)	20.4% (10)	38.8% (19)	16.3% (8)	16.3% (8)	49
Vallejo-Fairfield, CA MSA	0.0% (0)	0.0% (0)	0.0% (0)	11.1% (5)	42.2% (19)	20.0% (9)	26.7% (12)	45
Visalia-Porterville, CA MSA	4.2% (1)	0.0% (0)	4.2% (1)	25.0% (6)	37.5% (9)	12.5% (3)	16.7% (4)	24
Yuba City, CA MSA	0.0% (0)	0.0% (0)	3.7% (1)	29.6% (8)	22.2% (6)	25.9% (7)	18.5% (5)	27
Rural California	1.0% (1)	0.0% (0)	2.0% (2)	11.9% (12)	26.7% (27)	15.8% (16)	42.6% (43)	101
answered question								709

% . What is your Customary and Reasonable fee for a 2000 (Single-Family Field Review) appraisal?

	<\$175	\$175- \$250	\$251- \$300	\$301- \$350	\$351- \$400	\$401- \$450	\$451- \$500	\$501- \$550	\$551- \$600	\$601+	Response Count
Bakersfield-Delano, CA MSA	0.0% (0)	12.8% (6)	23.4% (11)	27.7% (13)	23.4% (11)	4.3% (2)	6.4% (3)	0.0% (0)	0.0% (0)	2.1% (1)	47
Chico, CA MSA	0.0% (0)	31.3% (5)	18.8% (3)	18.8% (3)	25.0% (4)	6.3% (1)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	16
El Centro, CA MSA	0.0% (0)	36.4% (4)	9.1% (1)	18.2% (2)	27.3% (3)	9.1% (1)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	11
Fresno, CA MSA	0.0% (0)	20.0% (7)	20.0% (7)	22.9% (8)	17.1% (6)	14.3% (5)	2.9% (1)	2.9% (1)	0.0% (0)	0.0% (0)	35
Hanford-Corcoran, CA MSA	0.0% (0)	25.0% (6)	20.8% (5)	25.0% (6)	8.3% (2)	16.7% (4)	0.0% (0)	0.0% (0)	4.2% (1)	0.0% (0)	24
Los Angeles-Long Beach-Santa Ana, CA MSA	0.5% (1)	18.9% (40)	31.6% (67)	23.1% (49)	14.6% (31)	3.3% (7)	3.8% (8)	2.4% (5)	0.5% (1)	1.4% (3)	212
Madera-Chowchilla, CA MSA	0.0% (0)	20.0% (5)	24.0% (6)	20.0% (5)	20.0% (5)	12.0% (3)	0.0% (0)	4.0% (1)	0.0% (0)	0.0% (0)	25
Merced, CA MSA	0.0% (0)	25.0% (6)	16.7% (4)	20.8% (5)	20.8% (5)	12.5% (3)	0.0% (0)	4.2% (1)	0.0% (0)	0.0% (0)	24
Modesto, CA MSA	0.0% (0)	22.9% (8)	20.0% (7)	22.9% (8)	17.1% (6)	5.7% (2)	5.7% (2)	2.9% (1)	2.9% (1)	0.0% (0)	35
Napa, CA MSA	0.0% (0)	14.3% (4)	25.0% (7)	25.0% (7)	25.0% (7)	7.1% (2)	0.0% (0)	0.0% (0)	3.6% (1)	0.0% (0)	28
Oxnard-Thousand Oaks-Ventura, CA MSA	0.0% (0)	17.4% (12)	37.7% (26)	17.4% (12)	17.4% (12)	4.3% (3)	4.3% (3)	0.0% (0)	0.0% (0)	1.4% (1)	69

Redding, CA MSA	0.0% (0)	23.5% (4)	23.5% (4)	17.6% (3)	23.5% (4)	11.8% (2)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	17
Riverside-San Bernardino-Ontario, CA MSA	1.7% (3)	19.3% (34)	25.0% (44)	25.0% (44)	15.9% (28)	6.3% (11)	4.5% (8)	1.1% (2)	0.6% (1)	0.6% (1)	176
Sacramento–Arden-Arcade–Roseville, CA MSA	1.3% (1)	20.3% (16)	19.0% (15)	19.0% (15)	22.8% (18)	7.6% (6)	7.6% (6)	1.3% (1)	1.3% (1)	0.0% (0)	79
Salinas, CA MSA	0.0% (0)	18.5% (5)	18.5% (5)	22.2% (6)	18.5% (5)	11.1% (3)	3.7% (1)	0.0% (0)	3.7% (1)	3.7% (1)	27
San Diego-Carlsbad-San Marcos, CA MSA	0.7% (1)	15.5% (23)	25.0% (37)	30.4% (45)	16.9% (25)	5.4% (8)	5.4% (8)	0.7% (1)	0.0% (0)	0.0% (0)	148
San Francisco-Oakland-Fremont, CA MSA	0.0% (0)	10.9% (6)	27.3% (15)	20.0% (11)	23.6% (13)	9.1% (5)	0.0% (0)	1.8% (1)	3.6% (2)	3.6% (2)	55
San Jose-Sunnyvale-Santa Clara, CA MSA	0.0% (0)	20.0% (11)	20.0% (11)	25.5% (14)	23.6% (13)	3.6% (2)	0.0% (0)	1.8% (1)	1.8% (1)	3.6% (2)	55
San Luis Obispo-Paso Robles, CA MSA	5.3% (1)	21.1% (4)	26.3% (5)	15.8% (3)	21.1% (4)	5.3% (1)	5.3% (1)	0.0% (0)	0.0% (0)	0.0% (0)	19
Santa Barbara-Santa Maria-Goleta, CA MSA	0.0% (0)	20.0% (5)	12.0% (3)	28.0% (7)	24.0% (6)	8.0% (2)	4.0% (1)	0.0% (0)	4.0% (1)	0.0% (0)	25
Santa Cruz-Watsonville, CA MSA	0.0% (0)	18.5% (5)	22.2% (6)	22.2% (6)	14.8% (4)	11.1% (3)	3.7% (1)	0.0% (0)	3.7% (1)	3.7% (1)	27
Santa Rosa-Petaluma, CA MSA	0.0% (0)	16.7% (5)	20.0% (6)	30.0% (9)	16.7% (5)	10.0% (3)	0.0% (0)	3.3% (1)	3.3% (1)	0.0% (0)	30
Stockton, CA MSA	0.0% (0)	19.0% (8)	19.0% (8)	19.0% (8)	21.4% (9)	9.5% (4)	4.8% (2)	4.8% (2)	2.4% (1)	0.0% (0)	42
Vallejo-Fairfield, CA MSA	0.0% (0)	20.0% (8)	15.0% (6)	25.0% (10)	20.0% (8)	12.5% (5)	2.5% (1)	2.5% (1)	2.5% (1)	0.0% (0)	40
Visalia-Porterville, CA MSA	0.0% (0)	21.7%	17.4%	26.1%	17.4%	17.4%	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	23

Yuba City, CA MSA	0.0% (0)	25.9% (7)	14.8% (4)	18.5% (5)	22.2% (6)	7.4% (2)	11.1% (3)	0.0% (0)	0.0% (0)	0.0% (0)	27
Rural California	0.0% (0)	5.1% (5)	13.1% (13)	23.2% (23)	16.2% (16)	16.2% (16)	9.1% (9)	7.1% (7)	4.0% (4)	6.1% (6)	99
answered question											609

% . What is a reasonable turnaround time for a 2000 (Single-Family Field Review) appraisal?

	24 hours	2 Business Days	3 Business Days	4 Business Days	5 Business Days	6 Business Days	7+ Business Days	Response Count
Bakersfield-Delano, CA MSA	6.1% (3)	18.4% (9)	26.5% (13)	22.4% (11)	18.4% (9)	6.1% (3)	2.0% (1)	49
Chico, CA MSA	12.5% (2)	6.3% (1)	43.8% (7)	25.0% (4)	6.3% (1)	6.3% (1)	0.0% (0)	16
El Centro, CA MSA	9.1% (1)	18.2% (2)	36.4% (4)	27.3% (3)	9.1% (1)	0.0% (0)	0.0% (0)	11
Fresno, CA MSA	8.3% (3)	2.8% (1)	41.7% (15)	25.0% (9)	19.4% (7)	2.8% (1)	0.0% (0)	36
Hanford-Corcoran, CA MSA	8.0% (2)	4.0% (1)	48.0% (12)	16.0% (4)	12.0% (3)	12.0% (3)	0.0% (0)	25
Los Angeles-Long Beach-Santa Ana, CA MSA	3.3% (7)	23.6% (50)	37.3% (79)	16.5% (35)	10.8% (23)	2.4% (5)	6.1% (13)	212
Madera-Chowchilla, CA MSA	8.3% (2)	4.2% (1)	45.8% (11)	16.7% (4)	20.8% (5)	4.2% (1)	0.0% (0)	24
Merced, CA MSA	8.3% (2)	4.2% (1)	37.5% (9)	20.8% (5)	20.8% (5)	8.3% (2)	0.0% (0)	24
Modesto, CA MSA	5.7% (2)	8.6% (3)	25.7% (9)	28.6% (10)	25.7% (9)	5.7% (2)	0.0% (0)	35
Napa, CA MSA	3.4% (1)	10.3% (3)	34.5% (10)	24.1% (7)	27.6% (8)	0.0% (0)	0.0% (0)	29
Oxnard-Thousand Oaks-Ventura, CA MSA	2.9% (2)	22.9% (16)	35.7% (25)	15.7% (11)	11.4% (8)	5.7% (4)	5.7% (4)	70
Redding, CA MSA	5.9% (1)	5.9% (1)	52.9% (9)	23.5% (4)	11.8% (2)	0.0% (0)	0.0% (0)	17
Riverside-San Bernardino-Ontario, CA MSA	5.8% (10)	24.3% (42)	32.9% (57)	15.0% (26)	15.6% (27)	2.3% (4)	4.0% (7)	173
Sacramento-Arden-Arcade-Roseville, CA MSA	3.8% (3)	10.3% (8)	33.3% (26)	19.2% (15)	23.1% (18)	1.3% (1)	9.0% (7)	78
Salinas, CA MSA	6.9% (2)	6.9% (2)	27.6% (8)	24.1% (7)	24.1% (7)	6.9% (2)	3.4% (1)	29

San Diego-Carlsbad-San Marcos, CA MSA	2.8% (4)	25.5% (37)	35.9% (52)	17.9% (26)	13.8% (20)	1.4% (2)	2.8% (4)	145
San Francisco-Oakland-Fremont, CA MSA	3.6% (2)	16.4% (9)	32.7% (18)	20.0% (11)	20.0% (11)	3.6% (2)	3.6% (2)	55
San Jose-Sunnyvale-Santa Clara, CA MSA	5.4% (3)	17.9% (10)	33.9% (19)	19.6% (11)	17.9% (10)	3.6% (2)	1.8% (1)	56
San Luis Obispo-Paso Robles, CA MSA	5.6% (1)	22.2% (4)	27.8% (5)	22.2% (4)	22.2% (4)	0.0% (0)	0.0% (0)	18
Santa Barbara-Santa Maria-Goleta, CA MSA	4.2% (1)	25.0% (6)	16.7% (4)	16.7% (4)	29.2% (7)	8.3% (2)	0.0% (0)	24
Santa Cruz-Watsonville, CA MSA	3.8% (1)	19.2% (5)	26.9% (7)	15.4% (4)	26.9% (7)	7.7% (2)	0.0% (0)	26
Santa Rosa-Petaluma, CA MSA	3.4% (1)	17.2% (5)	37.9% (11)	24.1% (7)	13.8% (4)	3.4% (1)	0.0% (0)	29
Stockton, CA MSA	2.6% (1)	15.4% (6)	25.6% (10)	20.5% (8)	28.2% (11)	2.6% (1)	5.1% (2)	39
Vallejo-Fairfield, CA MSA	2.3% (1)	7.0% (3)	30.2% (13)	27.9% (12)	25.6% (11)	2.3% (1)	4.7% (2)	43
Visalia-Porterville, CA MSA	9.1% (2)	9.1% (2)	31.8% (7)	22.7% (5)	18.2% (4)	9.1% (2)	0.0% (0)	22
Yuba City, CA MSA	7.1% (2)	10.7% (3)	32.1% (9)	17.9% (5)	25.0% (7)	3.6% (1)	3.6% (1)	28
Rural California	2.0% (2)	7.1% (7)	22.2% (22)	18.2% (18)	26.3% (26)	8.1% (8)	16.2% (16)	99
answered question								609